



Based in Braila, Romania, Etea Organic acts as originator and trader of organic crops, chiefly cereals, oilseed and peas. We connect farmers to processors, helping them to successfully face organic market challenges through a traceable and fully-certified production, storage and logistic chain. Our selected and highly-controlled organic crop offering helps both our suppliers and customers to successfully combine quality, profitability and sustainability. We aim to serve both local and export markets through a customer-oriented approach focused on providing distinctive service that is seamless and timely. Our Group has processed agricultural crops since the early 1960s and organic crops since 2000. Over the years we have developed significant expertise in dealing with agricultural products, and in particular with organic crops. Our knowledge and long-term experience in the agribusiness field are the best guarantee for a deep understanding of customers' needs.

#### **Trading and Operation**

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*Organic cereals and oilseeds  
from Eastern Europe*

### Certified Organic Products for human consumption

- Soft wheat
- Durum Wheat
- Corn
- Barley
- Soybeans
- Rapeseed
- Sunflower

### Certified Organic Products for animal feed

- Soft wheat
- Durum Wheat
- Corn
- Oats
- Barley
- Spelt
- Soybeans
- Rapeseed
- Sunflower
- Peas

### Organization and Logistics

At present our origination activities are focused in Eastern and Western Romania. We directly operate the Siliștea site, a newly-built 10.000-ton storage facility located in Braila county, in the eastern part of the country. The facility is exclusively dedicated to organic products and handles agricultural crops from local farmers while also supporting our timely delivery service. We deliver to customers on FOB, CIF, FOR and DDP basis, according to their needs.

### Service

Customer satisfaction is the ultimate goal of our activity. As such, service is a key dimension of our operations. We are strongly committed to customer-oriented policies, ensuring that we meet the needs of our clients at every stage of our activity. We also provide support to farmers who are willing to enter the organic market by providing technical and regulatory advice. With this service activity we aim to establish long-term relationships and improve both farmers' revenues and overall quality control.

### Quality and Service

Our goal is to become the supplier of choice for food and feed processors, helping them to face the challenges posed by organic production. Our customers can fully rely on our rigorous quality assurance approach in order to successfully manage the potential risks – both operational, reputational and financial - posed by organic production. Starting in the field, we follow every stage of the sourcing and supply processes. We utilize our own laboratories as well as external specialized laboratories and internationally certified surveyors to guarantee product specifications, compliance with organic standards and full traceability of our operations and products. Etea Organic activities are certified according to EC Regulation 834/2007 (EU), by certification body Bioagricert SRL (Code : RO-ECO-016). Operator code is Q04K and the certification status can be checked on [www.bioagricert.org](http://www.bioagricert.org).

### Integrity

Our business is built on long-lasting relationships, based on trust. We consider honesty, integrity and fairness essential in all our business conduct and aim at the highest ethical standards. We stand behind our commitments and our goal is to build long-term relationships and trusted partnerships.

